## Tresident Nixon ays he will lot resign in any ircumstances

Towing demands that he should resign were veptasped yesterday But fif Ho House of RepreHedtues decided om mpeachment be would said he ruled out resignace egad he ruled out tesignation and the rather: tuous suggestion tha
Tmonfe temporarily.
songress's verdict will e accepted gracefully yend


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## Ir Kleindienst admits ithholding IIT facts

## 27 die in Israel reprisal raid on

 Palestinian refugee camps

## Big rise or

 we strike, nurses' chief Sayis

## Blatant intimidation fuels Ulster strike



Disclosure of new Chancellor's intent nceof Wales live
Cherening
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Mr Healey challenges Opposition:
'Defeat us

## Defeat us'

Labour must accept that Trade Union Bill will be altered

| By David Wood Political Editor | business managers in the prescni simation. It was in recog suition of that fact, and their |
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| After an important defeat on a Commons sianjing committee | inability to carry a anillotine nuntinn. that upstairs to a stancing committee |
| and th Government in general,nave had to accept the reality |  |
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| Hr Relations Bill | cecid in Rnsal Assent on the |
| be radically chaneed before it | 1:nder standing chat the resultant |
| combination of Conserva. |  |
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| the bill a section of the Con- |  |
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| practice for employers and rrade uoions. | $\begin{aligned} & \text { code of } \\ & \text { reason. } \end{aligned}$ |
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| ernmenrs Bill is to provide | practice No one sought to prove |
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| Bil had been drafted to | are aiready included in shis |
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| Id Act in is designed to re- | the Tuc, subiect to parliamed |
| standing commitree will | the day." |
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| closed.shop arreements. crucial issue for the TUC. |  |
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| to erestore the Bill's orieinal |  |
| to restore the Bill's original | save that the amendment was |
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| the | Cooserratise Government ond |
| alr | that therefore the standing |
| their parties in support of the | commitree correctly carried out |
| Conservatives. aod therefore the Government cao ${ }^{\text {andarcely }}$ | its function of improving the Bill. |
| hope to succeed. Nor could it | The Conserrative amendment |
| in the Lords. |  |
| chere are precedents for a | for relations berween em. |
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| the full House for its commintee |  |
| stage, where a defeat io staoding | has at last st |
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Portugal facing industrial crisis as new Government takes over


HOME NEWS
50p a day Northern Ireland bonus in Forces' $£ 100 \mathrm{~m}$ deal

| By Henry Stanhope <br> By | the Army will recerve an exrra $\ddagger 3.22$ a week, bridging his pay |
| :---: | :---: |
| Armed Forces |  |
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| cent, backdat |  |
| rate boous of $£ 3.50$ a week for all rapks serving in Northern Ireland up to and including |  |
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| Ireland up to and includinghrigadier level.The Prime Minister, announc. |  |
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| ing the $E 100 \mathrm{~m}$ package last night, described it as "very worth while for the Services in |  |
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| present circumstances ${ }^{\circ}$. <br> The increases, which go <br> beyond tha limits of Phase |  |
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| Thre ar one point fall short of |  |
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| Servicemen had felt to be jusrified. But the initial response last night among members of the forces was that they could have been worse. <br> Basic rates go up by about 10 |  |
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| per centr for the towest paid, |  |
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| tapering to about 5 per cent for brigadiers-or equivalent ranks in che Royal Navy and the RAF. (Higher ranks than thise counder a different pay scale.) |  |
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| In addition the X-factor tocover the disadvaotages of ser- |  |
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| vice is being raised from 5 to 10 per cent for men aod from 1 to |  |
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| Wilsoo senid in a parilizmencary written answer, rook accouor of the civilian premiums for "nn-social hours |  |
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| The Armed Forces Pay Re- |  |
| tions have beeo accepted almost |  |
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| was restricted by Pbase Three |  |
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| 8 gi per cent X -factor payments for men and 43 per cent for |  |
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| women. But the Government |  |
| accepted the review body's nn-official view that 10 ser cent and |  |
| ${ }^{5}$ perc cens would he justified. ${ }^{\text {The }}$ Secretary of State for |  |
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| ployment will examioe with the Pay board the means of giving |  |
| effect to these improvements. Together the increases mean |  |
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## Cometo ourhome in theCaribbean



New towns suggested for energy experiment Br Peare wright


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dressing .he Reval Insirution.
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 efore the energy crisis, sap
 Year. Economic heends have
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Postal workers decide in spite of plea by Mr Jackson to press for shorter hours
Ram Alan 耳anition



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## Tories ly curb wid!

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Ban on cancer causing gas
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Two Trishmen on the lump' ailed for $£ 3,000$ swindle

Fewer candidates found suitable for ordination.


Pormography $t$ Broadmoor





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Mr B. G. Paul. Headinate or




Midnight deadline for paper sit-in at Beaverbrook Glasgow building

New find in smoking link with cancer


















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## Ifever there was atime to try harder, it's now.



We try harder when you call.


We try haider when you rent.


We try harder when yousettle up.

## Ah,the economy.

If you're not waiting in line being turned down for one thing, you're waiting in line being turned down for another.

Avis knows what you're going through.
That's why, in the months to come, Avis is going to be trying harder than before.

The new battle cry is out.
The old spirit is back.
The promises on the left are just part of the way we bear that simple fact in min

And remember, only Avis gives you Green Shield stampsif you live and rent in the U.K.

EveryAvis person in the country is batting for you.


We rent Hillman and other fine cars.

## twas DAIIY 747 TO BOSTON. <br> Starting May 21 TVA's daily Ambassador Service to Boston Plus convenient onward connections from Boston to TWA's ather <br> Call your travel agent, or TWA.




## EECD LINES OF CREDIT ARE THE SHORIEST ROUTES TO OVERSEAS ORDERS.

## You could call them thelines of leastresistance to firm

 orders for British exporters. ditwnECGD and a British bankhave arranged aline of credit with a marketoverseas, you are sure of two things. The business is there, and creditis isaid on, Suyer creditis available atpreferential rates, evenfor orders which may be as low as 110,000 . hipment: in the U.K. and in sterling, for the full value of the contract.Lines of creditmean business for awide range of capital goods industries, including plant fabrication, construction, machinery, electronics, tractors, trucks.
buthin bur atMay Ist there were 44 open, to markets from Algeria
to Zambia, Finland to the Philippines.

Find outnow about current lines of credit:Evenif you are notanECGD policy golder, you can still tap-in to them
For furtherinformation, getin touch with Miss Butier, Informationsection IJ, ECCP, AIdermanbiry House Addermanbury, LondonEC2P2EL Teeplifome extension258. Or contact the Tnformation Offcerityour: nearestbranch quotingreference' TT: Belfast, Biimingham, Bristol, Cambridge, Glasgow,Leeds, Marichester.


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stantial, hurt ussifable, bilis. for





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 Fresh meats better value than processed varieties

Transport survey puzzles people by asking them about buying shoes


# It is our intention to encourage good occupational pension schemes, and that is the message that I want to go out from the Government this afternoon. I hope that Industry will take account of it" 

The Right Hon. BARBARA CASTLE M. P. Secretary of State for Social Services,
House of Commons, Tuesday 7 May, 1974

# In other words, Company Pensions are as important as ever. 

In a statement in the House of Commons on 7 May, 1974 - regarding the future of the Social Security Aet 1973 Mrs. Barbara Castle announced the cancellationoftheStateReserveScheme, andwith it, the recogution requirements for occupational pension schemes due to comeintoforce in April 1975.
She made it quite plain that ot was her wish to "encourage the development of good occupational pension schemes, which are highly valued by the people in them.
Although the compulsion may have gone, the need for occupational pension schemes remains.

The need for the financiai security in retirement which a good scheme can give; for life assurance cover which your employees' dependants need; and the flexibility which no State scheme can provide.
So the message is plain to everyone concerned with occupational pensions. Carry on the good work you are doing. Accelerate the action you are taking. And if you haven't taken action yet don't delay. Because, as Mrs. Castle said, "the setting up of any good new occupational pension scheme, or the improvement of an existing one, represents a move in the right direction"

The compulsion's gone but the need remains.
COMPANY
PENSIONS

## Don't delay. Act today.

HOME NEWS

## Mr Murray says TUC

 cannot hand over unions to Government

Lower-paid failing to catch up, study says By Our Labour Staff
Phase Three has oot Iived up
to the intentions of its creators Phase Three has oor lived in
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The study is by Incomes Dara
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search group.








Clay Cross rebels ask Labour Party
to find a Mr X to pay $£ 7,000$ debt



## Some people never forget Christian Aid Week.


$£ 70,000$ of last year's Christion Aid Week money went to a medical project in Bangladesh, where there's currently anly ane doctor to every 10,000 peaple.

£975 of last year's Christian Aid Week money kept a farming co-operative in the Philippines going.
$£ 2,000$ of last year's Christian Aid Week money helped a refugee aid programme in Vietnom.

£950 of last year's Christian Aid Week money bought typewriters for a training school in Nigeria.


Lending right talks yfrind are going yif plate

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Jailing of maintenance defaulters 'must stop'

## By Pete Eings Home A fairs

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15,824 damage över ruined show jumper

Stock market curbs on Housing Corporation






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£31,600 oflast year's Christion AidWeek maney provided special schalarships for students in Africa:

Ninemonths for caretaker on poison charge Tom Woolley, aged 47, prosecition to have put weed
killer fir the headmistress
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yesterday to nime months imp prisoniment





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## £24,818. of last year's Christian Ad Week money financed groundwaterinvestigation and well-drilling in tndia, a country now suffering its seyenth year of severedrought. <br> 


ding VEST EUROP
It tallyfforts by lef at Marseilles rally to win waverers back to the fold
Ioin Mitterrand sheds his Lestrained manner o the last phase of campaigning

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## Danish tax increases set off strike wave

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Soviet tanker sinks after hitting ferry Trapai, Sicily, May
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Astronomers discov strong radio source




## Double first in economics.

When we announced the XJ6, people wondered how we managed to do it for the money; and when nounced the X 12 , people were twice as curious.
me rend sulky economic situation have made the $X \mathrm{~J}$ and $\mathrm{X} J 12$ even more worth owning than ever before.
handsom combining the finest Bern craftsmanship and engineering skill - could be looked upon as an extravagance.

## VEST EUROPE,

## Portugal's new rulers put forward moderate programme





 munists, Socialists and represer-
Fotiver of ceotre left parties.
For ent is expected to mome Gointain a ent fronter under thaintain a
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of March next year


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However. it is
 nverniment They include the Communist Party leader, rofessor Francisco Pereirad de
oloura leader of the left. wing
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 ${ }^{\text {BJI connrest Dr Mario Soares, }}$ est known Member, of the the the
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irsal lishtweight alithough he
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Thevernments


Schmidt Cabinet is formed in Bonn From Dan van der Vat
Bonin, May 16
Herr Helmut Schmidt.became
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the fift tha and youngest West Ger-
man Chancellor to take office the
man Chancellor to take office
when the Bundestag elected him today whit four depuries absent 267 against 225 with four depuries absent. There
were no abstentions or spoiled votes. Opposition depubies were absent,
and the maximuman wrunont of the
Oposition it 225 . Opposition is 225 which co-
incides with the total negative
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vored against him in vorted against
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President Heinemann, after
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 a letter last night to Prau Anne
marie Renger, the President of
the Bundestag. The occasion of the voting was
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German call to end talk on worker managers














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OVERSEAS
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London doctor in Athen to check on prisoner


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Make the sun shine for someone

## today

It will be a day without hope for many old per In dingy, damp roomins, some with windows boarde. against vandals they face desperate loneliness deprivation at a time which should be one of renic
hope and happiness. -
Help to, bring happiness to someone with a gift a puts your sympathy into action. Help the Age tacking itie most urgent job of all-providing. designed for the needs of old-people: where they
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In so many areas the urgent ineed is for Day Ce and oter services to combat:loneliness, and prc
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The Hon Hzember fhe Rt: Hon Lord Maytray-I Hep Hthe Iged Room SLS D Denman $S$



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BUILDING: Completed 1966 to very high specifications.
Three storage/production floors, one administrative. Good offices, computer area, canteens, boardrooms. Two railway spurs to nearby main line (Paris-Strasbourg). $2_{2}^{2}$ acres hard standing.

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Omission from Nixon tapes was to cover up attempts to penalize paper that exposed Watergate


## gretted' installing tapes <br> President 'regretted' installing tapes

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Anti-busing forces in US Congress gather strength as courts prepare school desegregation orders

## Civil rights senators nearly beaten

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The Ferranti
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Ferranti help him achieve his skill -by building systems that simulate real air traffic situations. aircraft, radio communications, weather conditions, special local situations. He can put
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with every conceivable problem and complete his This is another practical Ferranti computer
pplication to Air Traffic Control. Other Ferranti apppication toir ArC work at Oceanic Control,
Prestwick doing ATC at the London Air Traffic Control
Centre at West Drayton
The Controller's early training-three years at
the Civil Aviation College of Air Traffic Control
includes using a Ferranti simulator to help him includes using a Ferranti simulator to help him airport proceedures. Othems Ferranticatimulators and
similar training jobs in Italy, Denmark and Holland.
Once qualified a Controller has to prove his
ability-the essential practical ability-to do job in a particular location-like London Airport This requires practica and experience, to loesrn ali
the local problems -a process called Validation. The Civil Aviation Authority is now usiag a
specially designed Frerranti simulator to help with Validation at Heathrow. The heart of
this is a Ferranti FM1600B computer which is fed with airport data, radar information
and fight plans. The Controller deals and fight plans. The Controller deals
with his own particular incoming fights

In the air, Ferranti computers and avionics In the air, Ferranti computers and avionics
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 Mozambique. SBira, Mozamhlique, May 16 --Four Africans were hilled and
another seriousiy huri


Bail for ex -policecth set at $£ 250,000$

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toMayly th were introducing aphone-in service.

So any question you have that isn't $\mathrm{AC} \triangle C^{\prime}$ covered in thearticle, you canphone in and cuilins fros askus.

Pleasetakeadvantage ofit Becauseifitsasuccess this time well be making "Family Circle Phone-in" a regular feature:
Shọes.Family Circle's first Phone-infeature


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> ERANCE will be sailing from Southampton to New York onMay 24, June7and 21 July 5 and 19 ; August216and30; September 13 and 27 October 11 and 25; December 13. es Nev̌ York on Thurisday aniving Southampton the
tollowiteg Weinesiay.

For details and fares contact your travel agent or French Line, 20 Cockspur St. Loidon SW1 TeL 018399040

FRENOHI IIME

## REMEMBER PALESTINE

126 of hapendence jow the state. in exile for the Palestinian
OME AND BEMONSTRATE YOUR SUPPORTFO Assemble, Speakery Cotner, SUNDAY 19 Mo May



Dacca and Delhi fail to agree on Ganges dam Prom Michzel Hornsby
Delli; Ifay $16:$ Fivie days of talks between the




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## Soviet block urges wider troop cuts

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Arrests and evictions weaken Indian strike From Our Own Correspondent
Daiki, May 16 $\quad \begin{aligned} & \text { zions in firce since the } 1971 \text { war } \\ & \text { with Pakistan. }\end{aligned}$
 meo the strike-10ound nst of trains time Gorerrment has been able to



 tion from their Goveroment: the All India Railwaymen's
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Floods cause $£ 1 \mathrm{~m}$ damage in Melbourne suburb





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World award for defence of pressireedom announced


Polls forecas Whitlam

election victory.









Tife presidency for Marshal Tito



## As


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To Saab (Gt. Britain) Ltd. Wellcroft Road, Slough, Bucks.

Please send me your free colour booklet on the Saab 991.85 litre 2 -door and 2 litre, 2 and 4 door saloons, with manual transmission. Also the 4 door automatic with electronic fuel injection.
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Go swift. Go safe. Go Saab.

Palestinian chief warns Israel that more terrorism is planned Fromi Paul Martio
 school operation said today Malor it was part of a struggle at "t the ser mission.

## Spcaking at a press conter

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## BEAT ELECTRICITY PRICE RISES!

## New Heating Scheme Saves You Money The Swedes have been doing it for years!



SWEDISH SCHEME Saves over $1 / 30$ FF RUNNING COSTS

In Sweden, where winters are really extreme, central heating is a

 Limited-it is knowin as mee Tota Heatper.

 AUTOMATIC TIME CONTROLS



STANDARD UNTS USED BY.
SMEAXPANYCONFRM THAT

| Liek of control and poor insulation can mean that the major proportion of the power yoo pay for is wasted. Wine power yoo pay for is wasted. bedrooms are connected on sepprate. programmed circuits so that you -can put the heat into the part of the house you want when york want iz. Each room has individual. emabline you to maimtain different levels of temperature at differemr nimes. These cootrols also enable. sou to take advantage of free scoirces side of your home will mean that those rooms require less heating and the traermostans wh roomes, or even ife heat given off froma a: television set will be sensed and compensated for by rime thermostal single air hermostat usually stited anotut of over-bearing to rake place. and experts have comfirmed mat as 15 per ceot of ell yourr raming : costs are due to over-heating. Apart costs are due to orer-hearing. Apart from that we all know how |
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| STANDARD UNIS USED BY. <br> RERCUTAXION. <br> MCGREASE THE VALUE OF YOUR HOME <br> The Tócal Heaplan Scherie is aia imrsinent in your home rand yourproperty:: <br> PERSONAL LOAN SCHEMI <br>  <br> exn hithe repayments to suif youp <br> pockèt. <br> DOESTHE SCHEME SUT <br> ALL HOMES? <br> The Toral Heacplan Scherne is : <br> cazppek the system whilich suits yout <br> TOTAL HEAATPLAN with whote. <br>  system by itself: <br> Einher way it is the cosy answer to tach chilly home climate. Gveotivo have central hearing it may peIt be that THE INSULATION SCHEME coiulád save you money. |  |
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## Shopping around

The beauty of the countryside captured on paper






BIG SAVINGS ON Ekco Hostess Range





> A snip of a bargain for the house

The Miele wash-and-drystack. Perfect washing with perfect












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## dryingontop.

Thisisit
The ultimate in home laundry. A Miele 443 wäshing machine with a Miele 332 electronic tuimble dryer stacked neatly on top.

Eachmachine supremeinits class: And each made to match the other.

For example
You need far more room to dry than you do to wash So we designed the dryer with a much larger drum.

Weworked outall thewashingand drying combinations you could possibly need Then simplified it all down to just one control on each machime.

And we gave both a finish that just refuses to rast, or chip, or keep their looks for decades.

Why not find out about all the other unique features by posting the coupon today?

You just can't do better than the superb Miele wash-and-diy stack:



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## ENTERTAINMENTS








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## New London Ensemble Queen Elizabeth Hall

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## The Bingo takeover



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Olympic Games
China again breach the Olympic wall













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# Would you dare to show your books to our distribution costs analysts? 2554 businessmen already have. 



Confidence is pari and parcel of modem business. Proof. our thriving
cargo customers. Ask yourIATA cargo agent, or contact us. cargo customers. Ask your IATA cargo agent, or contact us.

## The more you ship

## McTear and Thomson 13 under par after 36 holes



England's boy captain enlivens Brabazon


## Athletics

## Hollow centenary of University match




Get a copy of the first issue now. I't's packed with tips from famous goffers and there are competifions golfers and here aliday for two in Porrugal and other equipment pizes.


Hills adds finishing touches
to a successful meeting. to a successful meeting

|  | King's Stand Stabes .at Royall. <br>  for the oass, is due ro fua agin ar Newtiry today in tha sande. ford Rriory Sarkes. She has rim <br>  son, trishlng second im tal bited <br>  gany at Ensou, Sea Singer must min todar's race in a manner that commanos respect <br> She is mry selection. In the Fred Darling Strakes she shinged in in rurn Snished two lengin in front ony mine days ago. Fratose wid that das. Her rather inept performan eround that the race was not tun at a good galop. Whicherer way you ioterpret the form sea Singer stin seems to be super? Car-Gai, Noed Murlessy.ruaner, 2,000 Guineas and Dethy winineri Royal Palace and ont ofuegwrit <br>  son hat hat form Was hardy enhaned by colooe Nelson's de- feat at Yorkt tris wete. Stogumber won her only race <br>  <br>  May Dase. hut that form does not Sea Singert pline effort at Newbury in Apin. WhatHides. In te Aston Park Stakes he $\mathbf{p}$ ammers inclined to wonder whether evio one so good as Arssaig will King Lavanstell missed pestercays's Yoristhlre Cup to yrait for this race. That could have been a wise. decision. |  |
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| Barry rides again <br> Ron Barry, virtully ascrad of Treaining ine thational Hont Inge on saturdery ficer riung ny aircratst to the evencing firture at Newcaste. | Sky Messenger's price In the Thatsk Humt Cup tomor row Ladbrokes, the sponsors, report that Sikg Meessenger has been tald to 10 sese over 55,000 and is now $5-1$ (from E-1). | Hutchinson's mount Dick Hera has engeged Ron Huxtrinson to side Gatry to the Iridh 1,000 Guineas, at The Curr rach tomorrow. Pplltp Waldron nides Perfect Aim for Tan Balding. |



## Stratford (NH)





Thirsk programme






 Thirsk selections


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Now

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owles absent as England arty arrive in Troon


There may be no stopping ttético Madrid now

gby Union
ions make 12 changes: ees on right wing


Tenis
Miss Hogan walks off court halfway through final set


## Swimming

Agreement reached on proposals for ASA












Urugua's odds cut


Show jumping
West Country breed supreme at Devon

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Wembley goes Gaelic



## Inter-City announce the arrival of...

Here they are, the pride of Inter-City, the trains that lop almost pride of Inter-City, the Glasgow ruth
The fastes
The fastest, the Royal Scot, Hies up the 400
iles in five hours flat An average speed miles in five hours flat. An average speed, you'II note, well in excess of the motorway
What has made these improvements possible
The magie word is electrinication. From now on Inter-City trains on the London-Glasgow
network go electric all the way. And that means network go electric all the way. And shat means and more frequent as well.
Glasgow eight times s a day. Every wreekdon and Glasgow eight

And there are similar improvements for all major cities along the route. Including and Carlisle.

Grand Touring Coaches Have you ever ridden in one of the Electri scotions and airy. plenty of elbow reom sing you feeel like dozing of The windows are double glazed which helps keep the sound level solow And the going is so smooth if feeis as if ycu're skimming ine ground. This sensation is helped by
don't go di dum didum.
First class is girander still. Here you'll find wall to wall carpets and reciining seats. And air-conditioninj adds to the luxury.
 Just up the corridor we happen to have a with a cul oi coffee or tea arda a snack. Or as you a wee dram with your fillow passengers
through some of Britain's most spectacular scenery.
Our barmen boast they have the only pub in the country where you don't have to drink Anyone for Haggis? Let's hope you're not on a diet. Because to our chefs have cooked up a rather special For instance, Dinner includes such Scotish delicaciss.as Cock-a-leekie or Kipper Pate,
Grilled Salmon, Haggis or Scotch Woodcock. And we've some excellent wines to aking the trip just for the meal Get a cat-price ticket We have one more thing to tempt you to They re called Economy Returns Weekerd Retums and Day Returns. CYes, even a Day Return is possible over such long distances now.)
So whether jou're an Englishman heading North cra asot heading South, the Electric Scots can not only save you time, but save you
monef as weil. At best, almost half the
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PARLIAMENT，May 16， 1974
Tories want lower taxes but ignore Chancellor＇s challenge to defeat the Government
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Intimidation keeps Ulster political strike going


Demands to EEC will be put on June 4

HP firms must give seven
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Dragooning of retailers

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Next Week

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Relief sought for higher earners


More cooperation with Eire on bordei

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Science report
Evolution：Travels of turtles

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Listed Georgian House, Parsons Green Overlooking the historic Green. $\begin{gathered}\text { Elegant roomg } \\ \text { and much original panelling. } 4 \text { bedrooms. bath- }\end{gathered}$ and much original panellings. ${ }^{4}$ bedrooms,
room, 2 recention rooms, kitchen. Possible second brthroom. Walled garden.
FREEHOLD
For sale by auction at a a date to be announced
(offers in the region of 45.000 considered prior to Joint Auctioneers : 2 Cale Street Chelsea, London SW3 3QU BERRYMAN \& CO

## MAYFAIR MEWS COTTAGE

Close to Berkeley Square. 3 rooms, kitchen and to high standard. Leasehold $£ 12.750$

## M. \& $\overline{\text { T }}$.

4082102
IN ONE OF RICHMOND'S LOVELIEST
PRIVATE GARDENS (4 ACRE)


 el. Christopher Lucas 940652

HARLEY ROAD. SWISS COTTAGE,
NW?
close Primrose Hil and all raosport. Ouscanding modern
bouse oni 4 floors. mature gardens froot aod rear, own drive.



DURWICH COLLEGE ESTATE 1963 WATES BUILT HOUSE





## Maggots that threaten to devour society

$\xlongequal{\text { The-winning of }}$| the second American war |
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| of independence |

Sound waves caught in full flight. Most of us thinik of ears, noteyes, whenit comes cameras. Yetin the very high-frequency illtrasonic range of sounds-way beyond the compass of the human ear-the way such waves interact with eacho other and their surrounding can be visualised by optical techniques depending on pressure changes.
DI Werner Neubauer of the US Naval Research Iaboratory has just come up with a Hew combination of methods enabling us to see the patterns oi sounc in fur color. Is it science? As Jon Darius explains in this weeks Nowr Scientist, illustrated with full-colour pictures published for the first time, this spectaculur techrique does indeed provide extra qualizative insightinto ultrasonic wave benavilow.
Also this week : anew look into the mind's eye; haiting costly car rot; the less obvious behaviour differences between Lhaw.

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## Anxieties that could make M Giscard President

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## The Times Diary

| 'A monkey could do what I do' |  |
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## 'Donkey' vote may upset the balance in Canberra


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RIKING OVER SUNNINGDALE

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## The AUEW strike





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Questions in the Howse
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## LETTERS TO THE EDITOR



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## NorthSea <br> groups seek <br> $$
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Ingersoll


## Associated Portland Cement takes legal advice on price ruling

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## Austrian move fuels currency upheaval

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## drops water resistant description

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Bowater to bid $£ 10.7 \mathrm{~m}$ for＇cash shell＇Dixon


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Bank deals lost DM270m



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OECD consumer prices up 12pc


## H2

## MANCHESTER LINERS

"1973: A return to profitability, and better future prospects"

Robert B. Stoker. Chairman

* 1973 Record year for turnover and profits.
* Prospects of greater profitability for 1974.
$\star$ Group liquidity much improved.
$\star$ New container ships in service this year satisfactory charters arranged.
$\star$ Good progress expected from warehousing and engineering activities. For a copy of the Report and Accounts, please write to the
Secretary, Manchester Liners Ltd., P.O. Box 189 , Manchester
Liners House, Port of Manchester, Manchester M5 2XA.


## Moscow Narodny Bank

 (NMB
## Continued expansion



despite his warld trade expanded rapidy ${ }_{\text {growing in }}$ U. $S$ Sterms by an estimaited 37 ; (about $14 \%$ by volume). East-West Trade' grew even morre rapiady and rose by over 4 carly indications show that this bigure $w$
excected in the scond half

Bank Administration
Our Internatinnal Money Division has beren equipped during the year rith the most up-ro-ade eechninal services which enabies us
Beirat Branch
The Branch which celeerated iss 10 th Anniversary in 1973 nade ontable progress
and despio
the the assels of thee Branch have increased by
more $10^{\circ} .4$ more than 10\% A A new buikding is planoed
for construction in 1974 .

## Singapore Branch

Assels of the Branch in local currency
increased by about $90 \%$ during 1973 and spite of increassing competition in the are it considerably improved its position. Work nn the constructinn nf a new building fra tho Branch is in prngress sad wic hope it
will be completed during the nexi 12 months. The Baard inf Director., Management and cffort during last year to sezure the furiher expansion of the Bank. As aluays our Bank
has enjoyed a friendy a attitude and the has enjoyed a friendly a atitude and the
cooppratinn nf nather Banks and Financial Insirutions in the City nf Londnn and abroad.

MOSCOW NARODNY BANK LIMITED 24332 King Willimn Sireet, London EC4P \&JS

## Energy costs

 exacerbate French trade d deficit

Coal target is extra 9 m tons by end-decade

 a trade surphppris nf 1,17 Ther freaces
The lates provisional Figures The lazest provisional figures
are pprhilisbed today by the
finance ministry. It pointed out that the shorffial was enedirerely
 ports stood at 88.3 per cents, com-
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March. and 1099 per ceant in
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 a year earlier. Expors stood at
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193.
Franc France recorded a gross trade
deficit of 6.884 m francs during
te first four moontis. conmpared with a surplus of $2,365 \mathrm{~mm}$ in the
corresponting 1973 period.




 and $12,472 \mathrm{ma}$ a y year earlier.
 April, compared with 923 pe
cent in March. and 1123 pe
cent in April 19 ind cent in Aprii 1973 .

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European aperation-Reuter.

## United Newspapers Limited: ARecord Result for 1973

Oncurrentrading, the Chairman reports:
*Turnoverahead forfurst fourmonths
*Advertising rates being raised to improve eroded margins
In his statement to shareholders, Sir William
Barnetson, the Chairman, says:

 The profit before tration amounts To fipli,2000.




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## Newspapers


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## Periodicals

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Estimated results for three months ended 31st March 1974



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Interim Statement




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General Accident Fire \&Life Assurance Corporation Ltd. World Headquarters, General Buildings, Perth, Scotland.

# When 85 : of your output is sold overseashow important is service? 



85\% of Molins output is sold overseas -which is notsurprising when you consider that over 60\% of the world's cigarettes are produced or packed on ourmachines and that we have customers in 121 countries.

But to reach this position-and more important, to stay there-we have to give top-class service. Thatmeans being on the spotand on the ball. We are on the spot with factories and assembly plants sited in five continents and withMolins executives, salesmen and engineers on the move around the world every day. In other ways we are on the ball-like chartering aircraft tofly up to 1 million of machinery each month straight to Washington to meet US demands.

Yes, if you want to stay a world leader and a major exporter-not only of tobaccomachinery, butalso of printing, packaging and paperhandling machines-service is very important.

Hallmarking Ironfounders seek permission rules pose problem for jewellers By Patricia Tisdall By Patricia Tisdall
The British jewelry trade
expeese some difficulties in
meening the reo

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## Call for oil base on Merseyside  irector of the Merseyside Com- nerciel end Ind Intrin] Derelop. 年 one sixth annual offshore oil onference in Houston Texas. He said that if oil or   <br> 

OPEC prefers to deal with states


Industry's missing technologists



Status of engineers and their governing body
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Increase in off-peak electricity prices



## At the Annual General Meeting on 16th May, 1974 Sir John Reiss, the Chairman told stockholders:

Much has been written in the press in the last few weeks about the possibility of increasing the price of cement so I would like to explain the post.
got
First of all, in my statement in the Annual Report and Accounts said that although the common Restrictive Practices Court at the beginning of this year the Price Commission were opposing an increase in our prices as an industry since the Price Code prohibits this. In spite of strong represeutations, which have been supported by our customers. the authorities have not aorred to a minor amendment to the Code. This I feel is most regrettable but we are still hoping to persuade the Minister for Construction that we serious difficulties for all those in the building industry are to be avoided.
This means that because these negotiations have taken a long time prices will have to go up on Monday. May 20 . Each cement company will approved by the Price Commission. We shall, I fear, have four different prices in places such as Birmingham and London. This will make it very difficult for buyers.
I hope the common price agreement can eventually be approved by the Price Commission which case we will re-implement it
Last Thursday it was reported in the press that the Price Commisson 1935 oi to $1390 \%$. This price application from 19.35 , to $13.90 \%$. This is very misleading: our application was for $16.75 \%$ and it is this figure which has been reduced to $13.90 \%$. When we sent our application to the Price Commission possible requirements. They showed a $19.35 \%$
acrease and were only intended to be used if the Commission so wished.
We dispute the Price Commission's right under the Price Code to reduce the amount of deprecia tion in our application. We have tried over the last few days to have a meeting with them to discuss this; but without succes. We now intend to go ahead with the price increase of further increase when the dispute on dispecia tion arising out of the re-valuation of our fised ton arising out of the re-valuation of our freed matter is in the hands of our lawyers and will be matter is in the hands or our lawers and will be of the increase in price.
Turning to the current year, it is not possible to run plants at $65 \%$ of normal capacity, and still make money, in a capital-intensive industry such
as ours. We were allowed more power in the last week or two of the miners' strike, but as a result of that strike and increased production costs ou flats in the United Kingdom for the firs rading io he first quarter of this vear was barely profitable.
We are expecting production for the year as a whole to be very much the same as last year, despite that lost in the first quarter. Home demand will almost certainly fall off towards the end of the year. but there is still a world shortage of cement and we expect to be able to sell all our iK production this year either at home or abroad.
Since we will only be getting the benefit of the price increase for seven months of 1974, this must affect our margins at home for the year as a hole. In considering the prospects for the Group in 1974, I would mention that two-fifth activities and we expect these to be even mor profitable this year.


The Associated Portland Cement Manufacturers Limited

Bushes


## David Blake sets the scene for today's industrial discussions

Can planning agreements work?

## This year's problem <br> areas for insurance




## BY IIE FINANCAL EDITOR

6 Fär more important than compulsion will be the success which the Government has in persuading industry that, by cooperating with planning agreements, it can hope to grow ... more effectively,

##  

Fuelling the future of aviation


Business Diary: Reformers at the Reform





## THE LOW \& BONAR GROUP




Engineering Division
The ilimits of manufacturing capacity and
some shortage of labour pravented Boner Long
some shortage of labour pravented Boner Long
from increasing sales Prone Profits earned
represented a good return both on turnover and
represented a good return both on turnover and
capitel employed
Bonar Lond NTC (SA) (Pty) Ltd., in which
Group hold a $50 \%$ interest had a

## satisfactory year. Packaging Division


good year.
Textile Division
Prospects for 1974
In Canad prospects are extremely good,
Group performance figures over the first few Group performance figures over the first few
months show a marked upwing in sales and
eernings, and forward forecasts suggest this eer nings, and forward forecasts suggest this
trend wifl be continued dthroughout the yeer.
In Africa, whilst the picture varies from In Africa, whilst the picture varies from for profits to
engineering.
$U . K . ~ I t ~ i s ~$ U.K. It is impossihle to make eny soundly
based predicitions. Thare are too many fectors
outside management's Commission... Pay Pay Boerd .... the energy mplications on demand and its increases in industriel costs. In Engineering thera is a good
order book and healthy cover against rew
meteriel price increases hyt eaning int six months will he affected... In Packeging,
in spite of high raw material pricas and
infting difficultities of supply, a haalthy increeses in
earnings may be expected ... Flotax reasonahle to expect over the year some worth
while resduction of losses .... Textile Division Sir Herbert paid

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\begin{aligned}
& \text { Si Herbert paid trihute to Grop Director.: } \\
& \text { Mr Ce MeD owel, and Group Secretary Mr. } \\
& \text { A.R. Scott, who retired on 30th Novermer last, }
\end{aligned}
$$ A.R. Scott, who retirind on 3oup Secretary, Mr.

and dealt with the restructure of of the last, and dealt with the restructure of the Group
undar Mr. Brian G. Gibert who joinad on Ist
Octoher, 1973 as Group Chief Execartive and. Managing Director-
sir Herbert anneunced his own retirement as
et the Anual General Meeting on 12 th June. et the Annual General Meeting on 12 the June.
He will be succoeded as Chairman by Mr. Ian C .
Low CA

## THEYEAR'S RESULTS

|  | $\begin{aligned} & 1973 \\ & £^{\prime} 0000 \end{aligned}$ | $1972$ |
| :---: | :---: | :---: |
| Sales to outside custornars Share of sales of Associated Companies | 45,425 | 39,980 |
| PROFIT AFTER TAXATION Minorities | 3,420 | 2.476 |
|  | 2.423 | 1,959 |
|  | 491 | 327 |
| Extra-ordinary items | 1,932 | 1.632 |
|  |  | 59 |
| Dividends, including A.C.T. thereon | 1,990 | 1.691 |
| RETAINED IN BUSINESS |  |  |
| SHARE CAPITAL AND SURPLUS ORDINARY SHARES | 1,107 | 826 |
|  | 18,513 | 16,875 |
| Dividends, including Imputed Tax Credit Earnings per share, after A.C.T. |  |  |
|  | 20.63p | 10.50 17.660 |
| APPROXIMATE SPLIT OFEARNINGS (before tzxation,minorityinterests and extra-ordinary items) |  |  |
| Engineering Packing - UK and Africa | 22.4\% |  |
| Peackaging ${ }^{\text {Textiles }}$ - Canada and UK | 46.6\% | $46.5{ }^{26}$ |
| Flotex - Africa, UK and EEC | 45.6\% | 37.5* |
| Group Finance and Investmant Incoma | 18.0)\% | 13.0) |

## Smith \& Nephew

 still growing at impressive pace| Dasid Mot |  |
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## Brierley's in merger talks

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## Company

On March 14.1 .174 . Pennzal's Board of Directior doclared dridend Io Pennziil common stockholders of fecord Apiris,

The purpase and eftect of the common stock dividend is to
serer the atiliaioon which has existec beween Pennzoil, an In ond gas producer, and fipe line. Pipe Llue now has a
nen Board of Directors which is independent of Pennzoil,
 unctions.

 hes which lace them at a compestivive disiadvanaghess with comparatis mon-atilliapd companies. Certaln proposed





 was a recoro year in bothe eaminos and revenuus loo Penn-
 pany's busmes

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 ncreasing benefif from these ne:v ventures in products that
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Filianclal Highlights

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Reports
Weak start by AP Cement




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 EAUFORD GROUP





Engineering sets pace in push to nearly £3m at John Folkes Hefo
 hilippine loans Phiivploanis have been made to


## SMITH \& NEPHEW

Associated Companies Limited 12. weeks ended 23rd March 1974

| Tratinicg resuits $\quad$ SAES |  |
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| ${ }_{\text {PROFIT }}$ BEFORE TAX |  |
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| GROUP PROFIT AFTRR TAX |  |
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| TAXATION-Unitod Kinglom taxation bass been caiculated on the basis of a cor3 tax |  |
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ABERDEENTRUST LIMITED

| Gross Revenue after deducting tntarest anc <br> Less: Taxaiton |  | 31st March 1973. 2478:545 $\dagger$ 197,340 |  |
| :---: | :---: | :---: | :---: |
|  | E431,668 | E281:205. | E912. |
| Yalue of Nat Agsets. <br> Incurding futi Dollar Premium of .- |  | :237,889,162 <br> ${ }_{\substack{1: 1353140 \\ 138 \%)^{2}}}$ | 536,846,013 2123,746 |
| Net Assel Valua per Orciliney stoock 25 unit. after deducting | (2190. | \%rip? |  |
| An intertin Dividend of 1.167 p . actual por ordinay slock 25 sp untr (equivvalent to last yeer <br>  |  |  |  |
|  <br> dividend payments by meny Companias for tax buircosess: <br> - Adjustad for 1 tor 2 Scrip lssue in Januaryi 1974. |  |  |  |
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Strong gains continue gilts' upward swing






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## Authorized Units; Insurance \& Offshore Funds



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Bank again helps discount houses








## Recent Issues

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Kesults for the year ended 31 March 1974


The Edinburgh Investment Trust Ltd
Result for the year ended 31 March 1974

| Gross Revenue | £ 2,996,730 | E 2,447,823 |
| :---: | :---: | :---: |
| Earnings per deferred stock unit (E) | 5.30p | 4.12 p |
| Dividend per defarred stock unit (£1) | 4.75 p | 1.55p |
| Net assets beling total assats less current lizbilitias | £56,200,604 | ¢75,671,763 |
| Asset valuè per deferred stock unit ( $£ 1$ ) after deduction of prior charges at market value | 188\%p | 243:5 |

EXTRACTS FROM STATEMENT BY THE CHAIRMAN, MR. I.R. GUILD.

- The inceme was sutiitiont to cover the deferred dividerio even atiter dieducting exceptiorial
dividend recipicis of $£ 190,000$ gross held over from the previous syar. Th: increased taxation proposed. coucled with continued dividend limization. Make. Llie position very
vear, itonetheless, the directors would hope to maintain the gruss dividend.
- Nesrly talf of your comparv's investmente ure mow cverseaj, and in the light of this country's
sccnomic, position vour direcrcar's ere in fevour of investing in coun tries where orowth looks more


- With ine zirt of naking the experien ze and wealth oi knowtedoe sf your company's invest-
 oevice offered in !he menagement oit tunds.
The Annuar Genera Meeting will be held on Monday, 10 June 1974 .
Copies of the Annual Report may ba obtained from Tha Secratary, 3 Charlotte Squara,
Edinburgh EH2 4DS
Copies of the Ann
Edinburgh EH2 4DS


## Notice of issue <br> 

## THE YORK WATERWORKS COMPAKY

Offer for Sale by Tender of
£1,000,000
10 per cent. Redeemable Preference Stock, 1979 The Stoct will urature for redennption at par on 1it July, 1979



 Forms of Tender may be nbtained from torms of




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## SHPS DOCTOR


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## WAKEFIELD SOLICITORS <br>  <br> CONVEYANCING SOLICITOR 

QUALIFIED LAWYER
Leadidg SSits Owiers Mutual Insurance Orsanisition
in the City is in need of a qualified lawyer male or in the City-is in need of a qualified lawyer, male or
female to
handle claims in the Cargo Department. Cindidates should he preferably in their 20 's Staring giary g2500 or more per ansum depending on age. andid experience. Excellent prospects for promo-
tioiii to senior posizions. Knowledge or erperience of tion to senior posicions. Knowledge or experience of
Staipinigi Jigr useful but not essential. Anyone wishing to apple should intixe to : Box 2832 C , The Times.

SOLİCTTOR
PORTSMOUTHI/SOUTHAMPTON

EXCELLENT COMMENCING SALARY


## HAMPSSGiaiki

SENIOREEGAE ASSSTANTZ T2,820-13504




GRADUATES
TO BECOME
CHARTERED ACCOUNTANTS JOIN SEPTEMBER 1974
 Appications from males or females

## ACCOUNTANT

MANCHESTER CTIY COUNCII
POLCOY, FNANGE End COORDPNATON

## SENIOR ASSISTANT (SYSTEMS

 CO-ORDINATION)PO. $1 / 2$ ( $£ 3,273 / £ 3,978$ )









RESEARCH OFFICER


PROJECT MANAGEMENT




## science and techinolocy

DEVELOPMENT SCIENTISTSTECHNICAL CONSULTANTS Indjan Kiannfaccurers require the services of suitably
qualified scientist to act as U.K. Consultants in te
fal following fieds:

Specialist in Optics/Specrrophotoscopy for
design ard development of Optical Monactrodesign ard development of Optical Monotror Developmemt Scientist/Consuluant for design
and development of Gas ind Liquid Caromato and developpurent of Gas and
graphy Detectors and Systems. Terms and condirions
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## Personnel Officer-

Management Development/ Staff Appraisal

Applicationsane invited for the ajove most in the Regional Personnel Department
Jccated atMerrion Centre. Ledd. ISI 1 JRL, sad subsequentiy at the projected Ioceated at Merion Centre. Lededs. LSI IRL, and subsequentiy a the projected

The main inties of this post will be concerned with theimplementation of maragement development policies and practices,

Thn successful candidate. who should preferably have experience int the
incrsonnel function, will also be requird $t o$ as
sist $i n ~ o t h e r ~ a r e a s ~ o f ~ p e s s o n n e l ~$
werl.
The salarf. which is superaniuahle, will be within a range $£ 3.250-$-e3, 675


CENTRAL ELECTRICTY GENERATNG BOARD - NORTH EASTERN REGON

## Principal Legal Assistant

## SOI ( $£ 2,820-£ 3,165)$

This post is in tha General Section of tha City Solicitor's Depertmat Cardith is ine Capital city of Wales and the new city Council will serve a
opulation of approximately 287,000 the third largest Nor-Metropolitan District in either England or Wales.
The auccessful applicant will ba responsible for the consolidation of all the
City Council's Eyelaws and will deal generally with partiamentary work. He will elso be expected to assist with the other work of the General Section, including Contracts end Compulsory Purchess orders. Scma experience of working in e legal depart-
ment of a local authority is essential. ent of a iccion
 Applicants must
London) or Wales. CITY OF CARDIFF

## AIf wond meitand women with 25 levels <br> whod jump al the chance <br> $t 0$ play a significant pari in <br> The running of this country <br> to ealin dier 83,000 by 24, and core on 84000 <br> in their eativos <br> Write nowy for fald detilis entry qualifcations and anaplication  <br> In todqu S GTil Ser ice



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## PRODUCTION MANAGER

Octopus Books, aninternational company special lising in high quality illustrated book publisbing, requires an cxperienced Productioo
Manager. Applicanss should probablybeintheir carly $30^{\prime}$ sand have already ycquired expericice of overseas. He book productionin and a sound knowledge of all aspects of book production, from drating the specification to ofsthe main European languages schodald. Knowledge (Ref. M1) European langragn would bean asset, ${ }^{\text {Re. }}$ Appl quoring the above reference and addressed to

59 Grosvenor Street, London WIX 9DA

##  

## PARLIAMENTARY COUNSEL

## Work of Unique Interest and Importance for Able Young Lawyers

Pariamentary Counsel are speciailists working in Chambers in Whitehall, mainly on
Pe draftiog of govermment bills and related pariliamentary business. In the
preparation ond passiog of bils hey are responsibie or al quussions of flaw and form,
sititines of both Housse of Parliament and co-operation with officers of both Houses.
w
The work is demanding, but it it olso stimalaitigg and is colital for the processes of
Candidates, preferably within the age range 25 to 28 , must be barristers or solicitiors
preferably yroflessional, but post-gradnatate academicic experiencece is asceceptable. The
Should alss have a aood honoturs
Entry is ot Assistant Counsel level at a starting salary of $£ 4,717$ at age 25 to $£ 5,151$ at
$\begin{aligned} & 28 \text { rising to scale maximum of f56,475. A really yble hayer can expect promotion } \\ & \text { within } 5-7 \text { years to Senior Assistant Counsel ( } 66,757-\text { es }\end{aligned}$
within -7 years to Senior Assisiant Amsel (si,
need not be permanent initially.
Appoiutments Reesistry, from the Parriamentiary Counsel oftice, 36 Whitehal
London SWI (OI--33O 1234 Ext 232), or from the Ciris Sevice Commisiona, Alencon

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## SOLICATORS $=$

South Oxfordshire

## rising to $£ 4,737$

Opportunites exist for nemty quallied Soliaibirs to



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## SENIOR

 ASSISTANT SOLICITORP01 (6-10) ( $£ 3,846 / 84,356)$









Hastings
BOROUGH COUNCIL

## GENERAL MANAGER








## 

LUERPOOL EDUCATION COMMITTEE Applications are invited for the post of

## PRINCIPAL

of the C. F. Mott College of Education. Duties to commence not later than ist January, 1975. The College has 1,200 students: Salary-Group 8. 56,552-E7,029 p.a. Further particulars and forms of epplication from the


| nead jut ono of yar amber in <br> SOLICITOA <br> TO THE <br> COUNCIL <br> AND DEPLT <br> SECRETARY <br> Coumpil is the progressive local autb compact urban and rural area cen anew miles from London. <br> sequently. in addition to leazing cer will participate fully in the eutho $\qquad$ $\qquad$ <br> port the successful candidate. <br> post is not restricted to existing |
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## COUNTY OF SOUTH GLAMORGAN

 COUNTY PIANNNG OFFICRE7746-48,466 p.a.

Appications are Invited for this poset from Corporate Mermbers of the Roya level in uban and Awal planing. The Planning officer will be responsible to ifil Director of Evirionimint ind Planning tor tid york of the Planning Division with an Integrated Deparimient provifing in the:Authorfys planning. architectural: idit

Thls is a chalienging and inferessting post with a progressive outhority whiop
 Barry and Penaith.

Application forms and further oetails obtarinabie from-the Personnel an

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South Wales
PERSONNEL/TRAINING
OFFICER
Salary aronind 4000 per annum
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Selection and training of all persornel:
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THE FUTURE.
Tha Company Places greut gmpoittance on these areas as the key.
expansion. Prospects therefore for a Board appointiont and prc Box 2765 C - t te Tines

## THE LAW SOCIETY SOLICITOR

Applications ara-inithod tom Sollcitors tor a post in me. Noncontentious Bi


Soime previous experience in privite "practice would be an advantage Depending or age and experience of the ebove work, an appointment will be
In etther the Assistint Soliofor or: Asststinnt Secretary Grades which have me salerios of $\sum 4,409$ and $\sum 6,028$ (ingereasing to $£ 6,403$ et 7.11 .74 ) respectively.

Salaries äre reviewed annually. Application to:
THE SECRETAAYY GENERAL
expansion. Prospects
sharing are excelleit: to work - with Comi
nanconterkious fieid:


Administrative \& Legal Officer








 Bexley

| Accountant and Company Secretary f5,000+ |
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DMEREENCY PLANNING OFFICR

South Yorkshire County Council


Deputy Borough

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 opportunity to fill your senior vacancies of £4,000 plus.Remember each
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ring The Times pppointments team 01-236 8691

CTY OF LONDON POLYTECOUUTH V
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## 

Southern Water Authority

## FINANCE DIRECTORATE

caitions are inflted from suitably qualified and experienced persons sent employed in the Water Industry as defined by Water Seivioes with siginificant experience of. the incudetutory functions transterred), Authorly's new in the Finance Directoratie. All posts will be tocated centre: Generous removalt, Iodging whind fisturbance allowances are

Principal Accountants (2 posts) $=84,600-55,800$ e are 4th tier posts, one of which will deal with the Exchequer

Senlor Accountants (3 posts) $=54,482$ - 54,992 e posts will be doalling with various aspects of capital and reveniue

## Accoumtant : $83,504 \mathrm{c} 3,978$

Accountancy Assistant: $23,165-£ 3 ; 504$
Describtions can be obtained firom the Personnel Officer, Guilaboume o; Worthing, Sussex BNT 1LD, to whom completed applications, (no together with details of age, prosent employment and saiary; ani
1974: referees, thouild be sent to be feceived not later thian 31st

## Ashridge

## TUTOR IN ORGANISATIONAL BEHAVIOUR

THE COLLEGE

THE JOB'
 THE PERSTON:

 THE REWARDS



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eler Sinith;<br>Aderiddo Manapemeni Corloge<br>

## SOUTH WALES <br> GENERAL WORKS <br> MANAGER

SALARY AROUND E5,000 PER ANNUM PLUS COMPANY CAR

THE COMPANY
st-expanding capital intenisteve Plastics Company unidertaking major THE JOB
tion of several manufacturing units proaucing THE MAN
obably aged about 40 with jioven works managenent experience, THE RUTURE
ture prospects for advancament to Board and proft sharing are exceltent
$B O X$ No $2766^{\circ} \mathrm{C}$. THE TIMES.

## Welsh National Water Development Anthority COMPUTER DEVELOPMENT OFFICER \&4,900- $\$ 6,720$


 tried In WSSC C Ctruat $5 / / 3$



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$\underset{\text { Chief }}{\text { H Cramn }}$

## Noқтыим CountyCouncil <br> EMERGENCY SERVICES PLANNINGOFFICER <br> £ $3,846-£ 4,737$ <br> The Northumberland County Council ara so appoint an Officer to lead e small emergency servcess planning teem under tha diraction of tha Council's Chief Executive. The taam will prepare, in consuritarion with Chief Officers   volumbryy bodies and wiict teke account of the plans of vovernment deparments and essontial sevices. They goverment deparments and escential servicess. TheV may aliso cover the co-ordination of arrangements for handing majior peacatime <br> The appoinsmem calls for someone with personal initiotive and ability ys a staff officer. Knowiedge of  Thie advertisoment is placed ather consultstion with tha Sraft Commission and while there arre no nesticitins on who may apply, all other things being equaf prefaren Applicarion forms, returnabio by 14th June. from the Chiaf Executive. County Hall, <br> Nemmean

## CITY OF CHESTER SENIOR

## ASSISTANT SOLICITOR

PO1 (f) £3,845-£4,356
 Solicitor) and will lead erroup of legal and aiominl
 ance

This advaitisement appears after consultation with the
Local Government Slaf Commission.
Town Hali, CHESTER.

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\begin{aligned}
& \text { D. M. KEPMODE, } \\
& \text { Clark and Chief Executive. }
\end{aligned}
$$

NORTH YORKSHIRE COUNTY COUNCIL. Office of the Chief Executive and Clerk of the County Council


## ASSISTANT

 SOLICITORS (2)

 Wark and The Yorkshire Dales Nationsal Park.

Yorkshire, OH BAA.
whom they should be returned by the 2sth May. 1974.

HERTFORDSHIRE COUNTY COUNCIL
COUNTY EDUCATION OFFICER
SALARY SCALE, 59,471 by $£ 240(3)$
The Hertlordshira Counly Council invite applications
tor tha appolnmant of County
Educetion Oticer. Apr thic appolmman should benours'g graduales of a Brihish
Upiversty and should hava had traching and adminisUniversity and should hava had
tratve experiance at a high level.
Thà post is advertised on an unrestricted basia with tha approval of ina Local Govemmant Steff Commission
for England but, other things beftg equal, preference for England but, other nings being equal., preierent
wiil be given to sarving local government officers. Detalls of qualifications end previous and present
appointmants, together with tha oames. of two reterees appointianins, together with tha oames. of two reterees
should be sant to the undersigned, from whom turther shariculare may be obtained (Ref. FP). by Ath June M. J. Ie FLEMING, Couinty Secretary, County Hall

WESTERN DIVISION OF THE WOODARD CORPORATION GRENVILLE COLLEGE, BIDEFORD HEADMASTER
 of Beadmaster wilch will become vacamt to Seprember
19755 .

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## C.JA <br> REGRUTMENT CONSUMGATS 

## con SENIOR MARAGEMENT AGCOUNTAHT cITY <br> CIRCA E6,



 CAMPIEL JOHNSTON ASSOCATES (MANAGE MENT RECRUITMENT CONSUTTANTS) LHATTED 35 NEW BROAD STREET, LONOON, EC2M TNH. TEL: 01.588 3588 or O1-588 3576. TELEX: 887374.

## WELSH NATIONAL WATER DEYELOPMENT AUTHORITY

## LEGAL PDSTS

Applications are invited from suitably qualified and Directorate of Admlnistration. This aivertisement is issued with tha approvai of tha Water Services Steff Commission and persons outside tha water industry may apply. Prefererica wit
persons within that Industry.
PRINCIPAL ASSISTANT SOLICTIOR at the Authority's Headquarters in Brecon ( $£ 4,500-85,500$ )
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Commencing salaries will be in accordance with experlence and subject to Pay Board approval. Further
particulars and forms of application may be oblalnad from tha undersigned and should be returned by 29th The Barrack
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Chief Execulive

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General Manager Director Designate

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